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CIN: L15421UP1932PLC022174

#### For immediate release

# H1 FY 23 Consolidated Results ended Sep 30, 2022

- Revenue from Operations (Net of excise duty) at ₹ 2571.56 crore, an increase of 22%
  - Profit before exceptional items and tax at ₹ 113.16 crore
  - Profit on divestment of stake in Triveni Turbine Limited (TTL) at ₹ 1401.20 crore
    - Profit after Tax at ₹ 1454.21 crore

### Sugar Businesses

- India's sugar production in Sugar Season (SS) 2022-23 is estimated to increase to 36.5 million tonnes with a diversion of  $\sim$  4.5 million tonnes for ethanol production, 32% higher diversion than SS 2021-22
- Ethanol prices for Ethanol Supply Year (ESY) recently increased by ₹1.63 to ₹2.75 / litre for different feedstocks, over prices of previous year and before interim relief
- Increased sugar turnover due to improved realisations and higher sales volumes
- Additional distillation capacities commissioned during the quarter, resulting in increased sales volumes – aggregate distillation capacity 660 KLPD
- Crushing for SS 2022-23 commenced in six of the seven units
- Modernisation at three sugar units completed leading to enhancement in crushing efficiency along with higher refined sugar production capacity and doubling of pharmaceutical-grade sugar production capacity

## • Engineering Businesses

- Robust order booking in Power Transmission business growing 29% year-on-year in H1
   FY 23
- Water Business has achieved Commercial Operations Date (COD) for entire Mathura Hybrid Annuity Mode (HAM) project on October 21, 2022
- Outstanding order book of ₹ 1,825 crore for combined Engineering Businesses as compared to
  - ₹1,699 crore in previous corresponding period, an increase of 7.4%

# • Buy Back approved by the Board

The Board of Directors of the Company, subject to approval of shareholders, has approved a proposal to buy back from equity shareholders of the Company upto 2,28,57,142 equity shares at a price of

₹350 per equity share for an aggregate amount not exceeding ₹800 crore, through tender offer on proportionate basis

**Noida, November 05, 2022: Triveni Engineering & Industries Ltd.** ('Triveni'), one of the largest integrated sugar producers in the country, a dominant player in engineered-to-order high speed gears & gearboxes and a leading player in water and wastewater management business, today announced its financial results for the second quarter and half year ended Sep 30, 2022 (Q2/H1 FY 23). The Company has prepared the financial results based on the Indian Accounting Standards (Ind AS) and as in the past, has been publishing and analyzing results on a consolidated basis.

### PERFORMANCE OVERVIEW: Q2/H1 FY 23 (Consolidated Audited Results)

In ₹crore

	Q2 FY 23	Q2 FY 22	Change %	H1 FY 23	H1 FY 22	Change %
Revenue from Operations (Gross)	1,471.62	1,155.02	27.4	2,833.10	2,266.48	25.0
Revenue from Operations (Net of excise duty)	1,345.89	1,068.46	26.0	2,571.56	2,105.22	22.2
EBITDA	57.09	115.91	-50.8	180.84	269.13	-32.8
EBITDA Margin	4	11		7	13	
Share of income from Associates	7.96	37.96	-79.0	16.33	44.02	-62.9
Profit Before Tax (PBT) Before Exceptional Items	24.48	121.46	-79.8	113.16	245.35	-53.9
Exceptional Items- income/(expense)	1,401.20	-		1,401.20	-	
Profit Before Tax (PBT) After Exceptional Items	1,425.68	121.46	1073.8	1,514.36	245.35	517.2
Profit After Tax (PAT)	1,387.76	92.47	1400.8	1,454.21	184.77	687.0
Other Comprehensive Income (Net of Tax)	0.31	4.58	-93.2	(1.43)	4.42	
Total Comprehensive Income	1,388.07	97.05	1330.3	1,452.78	189.19	667.9
EPS (not annualized) (₹/share)	57.40	3.82	1402.6	60.15	7.64	687.3

- Net turnover has increased by 26.0% in Q2 FY 23 & 22.2% in H1 FY 23 primarily driven by higher sugar and alcohol dispatches along with higher realizations
- Profit before tax (PBT) before exceptional items during Q2 FY 23 declined by 79.8% and 53.9% in H1 FY 23 as compared to corresponding periods of previous year, to ₹ 24.48 crore and ₹ 113.16 crore respectively. The contribution on sale of sugar during the current periods is lower due to the impact of higher sugarcane price (State Advised Price) in the SS 2021-22 not fully compensated by increase in sugar realizations. In addition, Q2 & H1 FY 22 included export subsidy of ₹ 11.7 crore and ₹ 57 crore respectively pertaining to export booked during the previous period/s (but relating to earlier periods). Excluding the impact of this, the decline would be 77.7% and 39.9% respectively for Q2 & H1 FY 23.
- Engineering business at an aggregate level reported strong revenue increase of 26.8% during the current quarter under review over the corresponding period last year.
- The Company has divested its entire stake of 21.85% in the associate company, Triveni Turbine Limited (TTL), and accordingly exceptional income of ₹ 1401.20 crore has been recognized. Share of profit

from TTL has been considered up to 20<sup>th</sup> September, 2022 and thereafter, it ceases to be an associate company. Net divestment proceeds of ₹ 1593 crore are held in fixed deposits with various banks.

- The total debt on a standalone basis as on September 30, 2022 is ₹ 646.65 crore (net of Fixed Deposits (FD) of ₹ 148 crore made from operational surplus) as against ₹ 1503.74 crore as on March 31, 2022. It comprises term loans of ₹ 372.38 crore, almost all such loans are with interest subvention or at subsidized interest rate. On a consolidated basis, the total debt is at ₹ 720.73 crore (net of FD of ₹ 148 crore made from operational surplus) as on September 30, 2022 as against ₹ 1567.96 crore as on March 31, 2022. The above debt position is without considering net divestment proceeds of ₹ 1593 crore held in fixed deposits with various banks.
- Overall average cost of funds is at 5.16% during Q2 FY 23 as against 5.09% in the corresponding period of previous year.

Commenting on the Company's financial performance, Mr. Dhruv M. Sawhney, Chairman and Managing Director, Triveni Engineering & Industries Ltd, said:

"Overall performance of the Company during the half year ended Sept 30, 2022 has been satisfactory. Sugar and distillery segments witnessed higher dispatches during Q2 / H1 FY 23 with higher realizations. The profitability in the sugar business has been impacted by higher cost of sugar produced in the SS 2021-22 owing to increase in sugarcane price, which could not be fully compensated by increased sugar realization prices. Similarly, the profitability of the distillery segment is somewhat subdued due to increased transfer pricing of B-heavy molasses. We have commenced production of Ethanol/ENA from the grains and have now stabilized the operations. Both the engineering businesses have performed well with strong revenue growth and have robust closing order books coupled with healthy enquiry pipelines.

Like the previous season, there is an estimate of surplus of around 9 million tonnes after meeting the domestic consumption. International prices are robust and it is important that the export policy for the SS 2022-23 is announced by the Government at the earliest so that exports contracts could be entered into, taking advantage of favourable international pricing environment and currency depreciation.

We have commenced sugarcane crushing at six sugar units and the sugar unit at Ramkola is scheduled to commence during second week of November. As a result of the debottlenecking and modernization carried out at our three sugar units and based on the crop position presently prevailing, our performance, both in terms of crush and recovery, is likely to be better and the refined sugar may constitute approximately 60% of the total sugar production.

We presently have total capacity of 660 KLPD under the distillery segment which we have planned to increase to 1110 KLPD by setting up two more distilleries. As further capacity will mainly be operated on sugarcane juice and grains, it may be necessary for the Government to continue to positively address the pricing of ethanol produced from these feedstocks to maintain viability and to ensure that adequate capacities are set up to meet the target of 20% EBP by 2025. It will be a gamechanger for the sugar industry and the risk profile of the business will greatly improve. And it will be a win-win situation for the sugar industry, farmers and the Government. Considering the commitment of the Government, we are quite optimistic that appropriate price corrections will take place in future.

The engineering business continue to perform well with healthy order books and enquiry pipelines. In the Power Transmission business, strong domestic economy and focus on growth in export markets is a key growth driver. In the Water business, the Company's focus on both domestic and international markets is yielding results with many notable recent order wins and several bids under evaluation.

During the quarter, the Company has divested its entire 21.85% stake in Triveni Turbine Limited for net consideration of  $\mathbb{R}$  1593 crore unlocking significant value for shareholders. This has led to unbundling of businesses and monetization of non-core assets. As indicated earlier, the proceeds from the divestment will be inter- alia utilised for growth and expansion of business as well as for rewarding shareholders. To this effect, the Board of Directors, subject to approval of shareholders, has approved a proposal to buy back from equity shareholders of the Company upto 2,28,57,142 equity shares at a price of  $\mathbb{R}$  350 per equity share for an aggregate amount not exceeding  $\mathbb{R}$  800 crore, through tender offer on proportionate basis in accordance with the provisions of SEBI (Buy back of Securities) Regulations, 2018 and Companies Act, 2013 and rules made thereunder.

We believe the Company is well-positioned across its businesses to leverage the market opportunities with its strong capabilities and strategic focus."

#### Attached: Details to the Announcement and Results Table

### About Triveni Engineering & Industries Limited

Triveni Engineering & Industries Limited (TEIL) is a diversified industrial conglomerate having core competencies in the areas of sugar and engineering. The Company is one of the largest integrated sugar manufacturers in India and amongst the leading players in its engineering businesses comprising Power Transmission business and Water & Wastewater treatment solutions. TEIL currently has seven sugar mills in operation at Khatauli, Deoband, Sabitgarh, (all in western Uttar Pradesh), Chandanpur, Rani Nangal and Milak Narayanpur (all in central Uttar Pradesh) and Ramkola (eastern Uttar Pradesh). While the Company's Power Transmission (Gears) manufacturing facility is located at Mysuru, the Water & Wastewater treatment business is located at Noida. The Company currently operates 6 cogeneration power plants located across five sugar units, with 104.5 MW grid connected co-generation capacity.

The Company has state-of-the-art distilleries spread across Muzaffarnagar (MZN), Sabitgarh (SBT) and Milak Narayanpur (MNP) with 660 KLPD current capacity. High-quality Ethanol is manufactured at SBT distillery. The distillery at MNP is a multi-feed distillery while MZN houses two distilleries with the latest being a grain-based distillery. MZN, existing facility of 200 KLPD, also boasts of flexible product manufacturing capability - Ethanol, Extra Neutral Alcohol (ENA), Rectified Spirit (RS) and Denatured Spirit (SDS) from molasses and grain. The Company also manufactures Indian Made Indian Liquor (IMIL) at this distillery.

The Company produces premium quality multi-grade crystal sugar, raw (as per the market/export requirements), refined and pharmaceutical sugar. All of the Sugar units are FSSC 22000 certified. The sugar is supplied not only to household consumers but also to bulk consumers. The Company has supply chain relationship with leading multinational beverage, food & FMCG companies, pharmaceutical companies and leading confectionery producers. It also has a strong presence in branded sugar market through its brand "Shagun".

The Company is a dominant market player in the engineered-to-order turbo gearbox manufacturer in India. The Power Transmission business has 3 different business segments – Gears, Defence, Built to Print. It delivers robust and reliable Gears solutions which cover a range of applications and industries to meet the ever-changing operating conditions and customers' requirements. The Company has become a dominant supplier to all major OEMs in the country, offering solutions to all industrial segments including Oil and Gas as per AGMA, API-613 and API-677 standards. It remains the market leader in high-speed Gears and Gearboxes up to 70 MW capacity and speed of 70,000 rpm. The major product portfolio includes steam turbines, gas turbines and compressor gearboxes under the High-Power High-Speed segment. In the Low-Speed segment, the Company focuses on the gearboxes used in applications such as reciprocating pumps and compressors, hydel turbines, mill and extruder drives for metal, sugar, rubber and plastic industries, marine applications, etc. Its robust and reliable products are backed by 360-degree service solutions which minimise the downtime for its customers. The Company provides health monitoring services for all types of critical gearboxes, high-speed and low-speed, as well as maintains an inventory of dimension ready sites for immediate solution.

The Company provides complete and sustainable water technology solutions across the water usage segments. Advanced Solutions offered for total water management include turnkey / EPC, customer care, operations and maintenance, life cycle models such as Design, Build Own & Operate (DBOO), Design, Build Own Operate and Transfer (DBOOT), BOOT, equipment supply for unit processes like screening, grit separation, clarification and sludge handling. The Customer Care Division offers value added services for operation management and performance optimisation. The quality service offerings are tailored to customers' requirements, which in many cases form an integral part of the main contract - operations and maintenance, annual maintenance contracts, product & process audit, health check-up and overhauling, pilot experiments, refreshment, upgradation and automation of existing plants, spares and service consumables and chemicals and on-site training and assistance.

Triveni Brands is the FMCG Division of the Company which currently constitutes Shagun Sugar, SuperGuard, Triveni Sugar and the Private Label Business. The mission of this division is to create innovative and high-quality products that delight customers. Our products have a strong omni-channel strategy and we are committed to growing in a sustainable manner while keeping customer at the very center.

As a result of a Scheme of Arrangement, the Company's steam turbine division was demerged into one of its wholly owned subsidiaries, Triveni Turbine Limited (TTL), and was listed on the NSE and BSE in 2011. The Company owned 21.85 of TTL's equity, until September 21, 2022 when the entire stake was divested with net proceeds of ₹ 1,593 crore.

For further information on the Company, its products and services please visit www.trivenigroup.com

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#### Note:

Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local political or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. Triveni Engineering & Industries Ltd. will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.